

# Barryroe

CO-OPERATIVE LIMITED



NEWSLETTER MAY 2016

NEWS, AGRI ADVICE & PROMOTIONS

## BARRYROE INCREASES YEAR-END PAY-OUT TO €1M TO SUPPORT FARMERS

The past year has been challenging for farmers in all sectors-milk, grain, pigs and beef. In light of this, your Committee has approved funding for an increased year-end pay-out as per the below.

### Cash Bonus and Hardship Fund

Barryroe's policy of paying end-of-year cash bonuses continues this year. To help alleviate the current difficulties facing farmers, in addition to the cash bonus, an additional Hardship Fund has been approved.

The Hardship Fund payment is being made this month with your April statement. The annual Cash Bonus will be paid as usual with your May statement. The overall total being paid between the Cash Bonus and the Hardship Fund amounts to €1,012,236 (up from €757,461 in 2014).

As in previous years, loyalty criteria apply.

	Cash Bonus	Hardship fund
Milk supplied	0.5c/L	0.2c/L
Grain supplied	€6/tonne	€2/tonne
All mill compound feed purchased	€6/tonne	
Pig and Beef mill compound feed purchased		€2/tonne
Fertiliser purchased	€6/tonne	€2/tonne

## BARRYROE CO-OP FEED MILL IS NOW BORD BIA APPROVED

Barryroe Co-Op feed mill has successfully achieved the Bord Bia Feed Quality Assurance Standard (FQAS) Mark. The Bord Bia FQAS mark underlines Barryroe Co-Op's commitment to quality and continuous improvement.



From the purchase of raw materials, to the delivery of our finished product to the farm, we take every step possible to ensure we can continue to produce excellent quality feed that our customers can trust.

### The principle objectives of the FQAS are:

- To set out the requirements for best practice in the production / supply of animal feed so as to ensure the safety of the feed and the safety of the food products that derive from the animals consuming it.
- To provide a uniform mechanism for recording and monitoring feed manufacture activities with a view to achieving continuous improvement in feed supply standards;
- To support and complement the core Bord Bia quality assurance schemes relating to animal production.



## NEWS WATCH

### MILK SUPPLY AND PRICE

Our milk supply for April amounted to 9,755,474 litres, which was a 6% decrease on April 2015. Year to April figures show that our overall supply is ahead by 11% on the prior year. Reflecting the depressed state of dairy markets, Carbery have reduced their base milk price for April by 2.5 cent per litre. However a decision was taken by the Carbery Board to use the bonus they received from Ornuia to support this price by the equivalent of 1.5 cent per litre. Ornuia paid this bonus following the profitable disposal of its interest in a US foods distribution business.

Our base price is now 25.86c incl. VAT @ 3.6% Butterfat and 3.3% protein. This incorporates the 1.5c + VAT subsidy from Ornuia. Our average constituents were; butterfat 4.09%, protein 3.36% and our average price paid for the month is 27.49 cent per litre.

### BONUS SHARES

Barryroe is continuing its policy of rewarding shareholders by issuing further bonus shares based on both milk and grain supply, and on the purchase of feed, fertiliser, and agri-inputs, during the year. The same loyalty criteria apply as with the cash bonus. The recommendation to the AGM is to issue bonus shares on the same basis as last year. The total number of bonus shares being issued on this basis would be approximately 79,000.

### AGM

The Barryroe Co-op AGM will be held in Timoleague community hall on Wednesday 25th May at 8.30pm

### NEW TRANSPORT DIRECT DIAL NUMBER

Save time when ordering your feed, fertiliser etc. by phoning our new transport direct dial number 023-8840052.

### FARM PLASTIC BRING CENTRE

A farm plastic bring centre will operate in Timoleague Grainstore on Tuesday 21st June and Wednesday 22nd June.



**BULK OIL ORDERS  
and Enquiries**

Please Ring Denise or Deirdre  
on 023-8840000

# THIS MONTH'S AGRI OFFERS

Ecosyl Powder / Liquid

**BUY 10  
GET 1 FREE**



Pivotal  
**EXCELLENT VALUE DOCK  
CONTROL WITH THIS  
BARRYROE EXCLUSIVE PRODUCT**



Concrete Water Tank &  
RXP Valve Package  
**10% OFF**



BUY A CO-OP SOURCE OR DEOSAN  
IBC & BE ENTERED INTO DRAW FOR

**€100 DETERGENT  
VOUCHER**

**Silawrap® NRF**



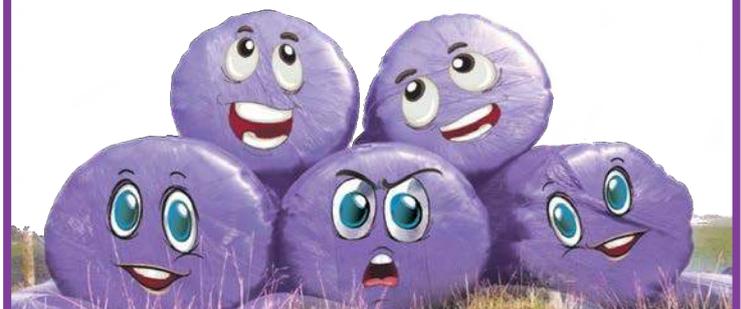
**NET REPLACEMENT  
FILM (NRF)**

Using plastic film instead of net to hold a bale together is the latest significant development in the production of baled silage. Silawrap NRF works on suitably engineered combination baler/wrapper units like the Mc Hale Fusion 3 plus.



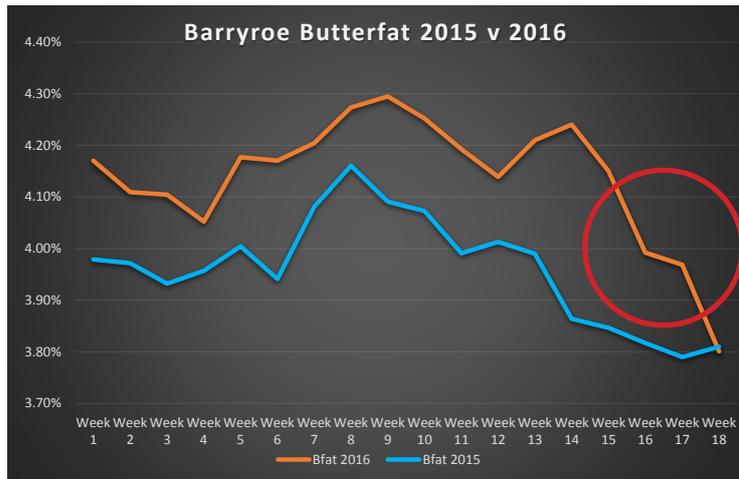
**Purple Bale Charity  
Initiative 2016**

**Barryroe** CO-OPERATIVE LIMITED in conjunction with Zeus Packaging & ATC will dis-tribute silage wrap & net-wrap in the unusual colour purple as part of a charity initiative benefiting CMRF CRUMLIN CHILDRENS HOSPITAL.



## LOW MILK FAT AT GRASS

Milk fats levels have plummeted in recent weeks, Barryroe's average has dropped from 4.24% in early April to 3.81% in early May (see chart below). Your herd's milk fat may have dropped even more dramatically.



### Should you be worried?

It is certainly the case that low milk fat on an indoor diet is cause for concern. It indicates rumen acidosis driven by high starch content and insufficient fibre intake, which causes significant health issues. At grass however low milk fat % does not directly translate as an indicator of rumen health problems.

### What causes low milk fats at grass?

- Lush grass in May has a lower fibre content than at other times of the year. Milk fat levels are directly linked to fibre levels and lower fibre levels mean lower milk fat %.
- When a cow's diet changes to be made up primarily of this lush quality grass (typically second rotation) it takes some time for

the cow's rumen to adjust. Fatty acids produced by the rumen on this diet alter milk fat production in the mammary gland by reducing the activity of a key enzyme controlling fat synthesis. Fibre digestion in the rumen is not affected. The temporary change to milk fat production on high quality grass diets thus occurs within the udder, not in the rumen as for the high starch diets.

### What should you do?

Many nutritionists will tell you to feed silage/straw and/or a rumen buffer. Many Teagasc advisors will tell you to ignore it as the problem will correct itself. The reality is every farm is slightly different and account should be taken of the individual farm circumstances (genetics, milk yield, level of milk fat drop etc.).

### Best practise

- Ensure high intakes (17+kg DM) of quality grass on 24 hour allocations in good grazing conditions.
- Ensure enough 'long fibre' (from forage in the diet). Grass is normally fine but avoid grazing low covers (pre-grazing covers <1200kg DM). Supplement with silage/straw if grass in significant deficit.
- Feed suitable supplements. Feed concentrates containing decent quantities of maize (starch more slowly digested than wheat/barley) and/or Soya Hulls (high fibre-note citrus pulp is a poor source of fibre).
- Keep tabs on your cows-are they milking well, have they good appetites and do they look healthy? If yes, action is unlikely to be needed. If no, look at ways of feeding silage/straw and rumen buffers.

Cases usually resolve themselves in 2-3 weeks when rumen conditions adapt and/or grass composition changes.



Lush grass in May has seen milk fats plummet on many farms

# GARDEN SAVINGS



**VICTOR  
PUSH LAWNMOWER  
ONLY  
€279**



**HYGEIA LAWN FEED,  
WEED & MOSSKILLER  
ONLY €17.95**



**GROWISE  
MULTIPURPOSE COMPOST  
BUY 2 FOR €5**



**HYGEIA  
TOMATO FEED 2LTR  
ONLY €4.95**



**GROWISE GROW BAG  
BUY 2 FOR €5**



**VICTOR  
2 STROKE STRIMMER  
ONLY  
€179**

# PAINT SAVINGS



**DULUX WEATHERSHIELD  
COLOUR 10LTR  
BUY 2 & SAVE €10**



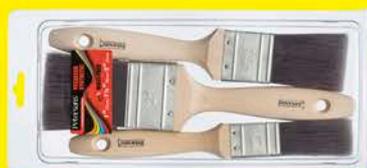
**HOMEVALUE  
EXT WHITE 10LTR  
ONLY €23.95**



**RONSEAL FENCE LIFE  
4LTR + 25% FREE  
BUY 2 FOR €14**



**DULUX SOFT SHEEN  
2.5LTR COLOUR  
BUY 2 FOR €40**



**PETERSONS 3 PACK  
SYNTHETIC PAINT BRUSH SET  
ONLY €9.95**



**PETERSONS  
ROLLER SET  
ONLY €4.50**